



The California Public Utilities Commission invites . . .

SMALL BUSINESS OPPORTUNITIES EXPO

Department of General Services • 707 Third Street • West Sacramento • CA • 95605

AGENDA



Thursday March 16, 2006

7:00 am - 7:30 am

Registration

7:30 am - 8:30 am

General Session

Welcome/Linking Opportunities for Small Business Owners with California's Major Utilities
John Bohn, Commissioner, California Public Utilities Commission

Hearing From You/ What Legislators and Regulators Need to Know About Barriers to Growth for Small Businesses in California

Panel Discussion/What it Takes to Market Your Product or Service to Major Utilities Buyers

Getting In the Door - What Worked For Me

8:30 am - 10:30 am

Matchmaking Session

- *Upcoming Bid Opportunities*

(10 minute appointments with buyers, project managers, and prime contractors)

10:30 am - 11:30 am

Networking Continues

